



ProFIEL® *Universal principles in human variety*

... for better understanding @ work and everywhere

An experienced program, based on a Master Thesis in 2007 for AKAD University Stuttgart in cooperation with University Hamburg. It has been performed in various companies (e.g. Karlsruher Institute for Technology KIT, biggest european research foundation) and evaluated two times. Result: improvement of quality and outcome for the evaluated relationships at work, only in running exactly this program:

50-60 % within a few months.

Sabine Gramm: *“Menschenkenntnis. Kernkompetenz im Human Resources Management“*

Grin Verlag, Norderstedt/Germany 2007, ISBN 978-3-656-67011-7

It's aligned with the very successful program „*Improving Selfawareness and Relationships*“ we run for Airbus Group in France and Germany since more than 10 years.

- 1. Funded Selfawareness:** *Who am I?*
3 Centers of Intelligence and their qualities, 9 different patterns in thinking, feeling and doing, 9 different options in us, values, lines of attention, life strategies: Ontogram.
- 2. Individual Personal Development:** *How can I unfold my inner self?*
Horizontal and vertical unfoldment for each of these 9 patterns, experiences for body, mind and soul in diving into all of them with EnneaMotion, based on Anthropogram.
- 3. Elemental Knowledge of Human Nature:** *Who are the others?*
Psychology of C. Jung about the differences in consciousness and subconsciousness between these 9 patterns, 9 collective perspectives in the world: Unigram.
- 4. Lively Communication:** *How to handle with them?*
Differential Communication by Schulz von Thun, how to solve conflicts through building individual bridges in communication to each other, also intercultural: Communigram.

Certificate: **ProFIEL® - EXPERT IN HUMAN GRAMMAR**

Modules 1,3,4 can be booked separately, each module lasts 1 day.

The entire program includes 3 coaching sessions for every participant, personally or via Skype.

All training days include meditation exercises for relaxation.